

Merchant Benefits

10 good reasons why you should choose FloPlast

At FloPlast, we believe in providing the best possible service for all our customers. Below is a snap shot of how we generate added value for our partners:



1. Accurate Ordering & Delivery Service

FloPlast operates a standard 3 – 5 day delivery schedule that is both accurate and on time. In addition, we offer a low minimum order value of just £500, spread across our entire range of products.

2. Competitive Prices

FloPlast offers a great combination of innovation, value and competitive pricing on all our products. This ensures our customers get the best possible value for money package.

3. Local Representative Coverage

Our external sales representatives operate across the UK and Europe and are dedicated to supporting your needs and providing you with great customer service, regardless of your location.

4. Sales/Specification Team

Our experienced in-house Sales and Specification department is always on hand to give you expert advice and information by telephone, fax or email. We also offer full product training to keep you up to speed with the latest developments and standards.

5. Quality Control, Accreditation and Standards and Product Guarantees

Our Quality Control department ensures every product is manufactured to the standards of the British Kitemark within our BSI quality management (BS EN ISO 9001:2000) approved system, thus ensuring you are always provided with high quality products. We also provide product guarantees of up to 10 years across many of our ranges (register online at www.floplast.co.uk).

6. Complete Product Solutions

FloPlast is a one-stop manufacturer and provides many solutions for the plumbing and building industries, for both above and below ground; PVC-UE Roofline, Window & Cladding Systems, Rainwater Systems, Soil & Waste Systems, Underground Drainage Systems, MDPE Systems and Hot & Cold Plumbing Systems. We supply innovative products such as the External Air Admittance Valves, "Cast Iron" Style Soil & rainwater, and "Woodgrain" Style rainwater systems, which make us a unique business.

7. Optimised Warehouse Management System

FloPlast's warehouse is controlled by a fully integrated warehouse management system which is designed to monitor the entire manufacturing process. This system ensures orders are picked efficiently and accurately, making sure they are delivered on time.

8. Latest in Machinery and Robotics Technology

FloPlast has an injection-moulding department consisting of material handling, conveying systems and the latest robotics technology. The factory is also home to a Fabrication department, state of the art machinery and holds over 200 injection moulding tools. This enables FloPlast to reduce manufacturing time, ensuring the business is run efficiently.

9. Proven Service on a Global Scale

Wherever and whatever your business may be, FloPlast are committed to providing unrivalled levels of service.

10. Marketing Support

Our in-house Marketing department can provide you with a range of support materials e.g. brochures, banners, stockist boards, bespoke leaflets, bin labels, P.O.S and posters. FloPlast is fully committed to working with its partners. As such, we are always receptive to new ideas and are open to discussing any Marketing initiatives, which our partners may wish to undertake.