



**Regional Sales Merchandiser
Plastic Roof-line, Plumbing & Drainage Products**

Location:-

South of England

Candidates ideally located in Wiltshire/Berkshire/Hampshire/Surrey area

FloPlast is an expanding manufacturer and supplier of plastic building, plumbing and drainage products to a portfolio of customers that include Builders and Plumbers Merchants, Plastic Stockists, Roofing Merchants and DIY Multiples.

We are currently looking for a self motivated individual to join our Company in this role.

As a representative for the company, you need to be personable, professional and presentable at all times.

Reporting to the UK Key Accounts Manager, this role will involve:-

- Regular visits to stores and trade stockists throughout the designated region
- Monitoring of stock and ensuring products are satisfactorily displayed
- Maintaining 'point of sale' materials, literature and signage
- Building relationships with Store Management and staff
- Explaining and promoting products to retail staff and in some cases conducting product training
- Adherence to regular call cycles and weekly reporting
- Considerable travel, including approximately 2 overnight stays per week

Candidates should hold a valid driving licence, have a good working knowledge of IT (Word, Excel, Internet & email), excellent communication skills, be organised, self motivated and enthusiastic. Previous experience of working within a flexible field based merchandising role would be an advantage.

The position offers an attractive salary, annual bonus, Company van, laptop, mobile phone, expense account and in-house training.

*Applications should be made in writing, **detailing salary expectation** with an outline of career history to:*

*Liz Farmer, Human Resources Manager
FloPlast Ltd, Castle Road, Eurolink Business Park, Sittingbourne, Kent, ME10 3FP.
LizF@floplast.co.uk*

*Closing date: 31st March 2020
Only candidates invited to attend an interview will be contacted*